

More than just sheet metal fabrication.  
From development to complex assembly.





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COMPANY OVERVIEW

# GROUP STRUCTURE

Saku Metall Allhanke Tehas provides subcontracting service and specializes in manufacturing sheet metal assemblies according to customer requirements.

Saku Metall Uksetehas is a door factory.

Both companies are part of Saku Metall Group but operate separately.



# TIMELINE



1998

**Subcontracting business line was introduced** to find work for newly acquired machinery. Soon the agreement with KONE was made to start manufacturing elevator floors.

1991

**AS Saku Metall was founded** and started performing various metal works in Tallinn, Saku street. Couple of years later the focus shifted to producing only steel doors.

2004

**New production facility established in Karjaveere.** Expansions in 2006 and 2008.

2012

**Saku Metall AS was divided into subsidiaries** - Saku Metall Uksetehas AS (door factory) and Saku Metall Allhanke Tehas AS (subcontracting factory)

2020

**All production and offices were moved to Karjaveere.** AS Saku Metall Uksetehas built a new production facility in Karjaveere.

2023

**Karjaveere OÜ became the holding company** and AS Saku Metall became a subsidiary, now alongside AS Saku Metall Allhanke Tehas and AS Saku Metall Uksetehas.



## COMPANY OVERVIEW

# KEY FIGURES

300

Employees in Saku Metall Group

33

Years of experience

35

Million euros in group revenue

150

Employees in Allhanke Tehas

5000

Tonnes of sheet metal turned into products annually

1,5

Million euros invested annually

# SUSTAINABILITY



## Key Initiatives

- Setting carbon footprint reduction targets
- Efficient use of raw materials and waste reduction
- Promoting employee engagement in sustainability practices

## Impact Summary

- Achieved 9,5% reduction in carbon emissions compared to baseline.
- Saved 120,8 tons of raw materials and decreased waste generation by 13%
- Increased employee participation in sustainability initiatives

## Future Focus

- Committed to further reducing our environmental footprint and fostering a more sustainable future.



Saku Metall Allhanke Tehas has achieved a significant recognition – the EcoVadis Silver Medal. This result places us among the most sustainable companies in our industry, ranking in the top 15% of companies assessed.

VALUE

# VALUE PROPOSITION

We help manufacturers to increase supply chain efficiency by reducing lead time and quality risk. Because of our engineering know-how and experience we can analyze, change and manufacture new configurations very quickly.

- ✓ AIMING TO EXCEED CUSTOMER EXPECTATIONS & SUSTAINABILITY TARGETS
- ✓ INCREASING SUPPLY CHAIN EFFICIENCY
- ✓ OFFERING COMPLEX ASSEMBLY
- ✓ TECHNICAL EXPERTISE

## PRODUCTION SERVICES

We are a One Stop Shop – from development to assembly. Our experienced project managers guide and support customer through the whole journey.

Watch the video presentation with factory tour.

[Watch Video](#)



PRODUCTION

# THE FACTORY

One of the key characteristics of Saku Metall is modern technology. Continuous investments keep the production up to date and ahead of competition. The factory is located in the main industrial hub near Tallinn.



10000 m<sup>2</sup> of Production Space



Modern Technology



Certified Production & Management



## MARKETS

# SEGMENTS

We specialize in manufacturing sheet metal products for a wide range of industries, including HVAC, industrial, rail, elevator, energy, medical, and defense. However, our capabilities extend beyond these sectors, allowing us to produce nearly any sheet metal product you need.

✓ HVAC

✓ ENERGY

✓ INDUSTRIAL

✓ MEDICAL

✓ RAIL

✓ DEFENSE

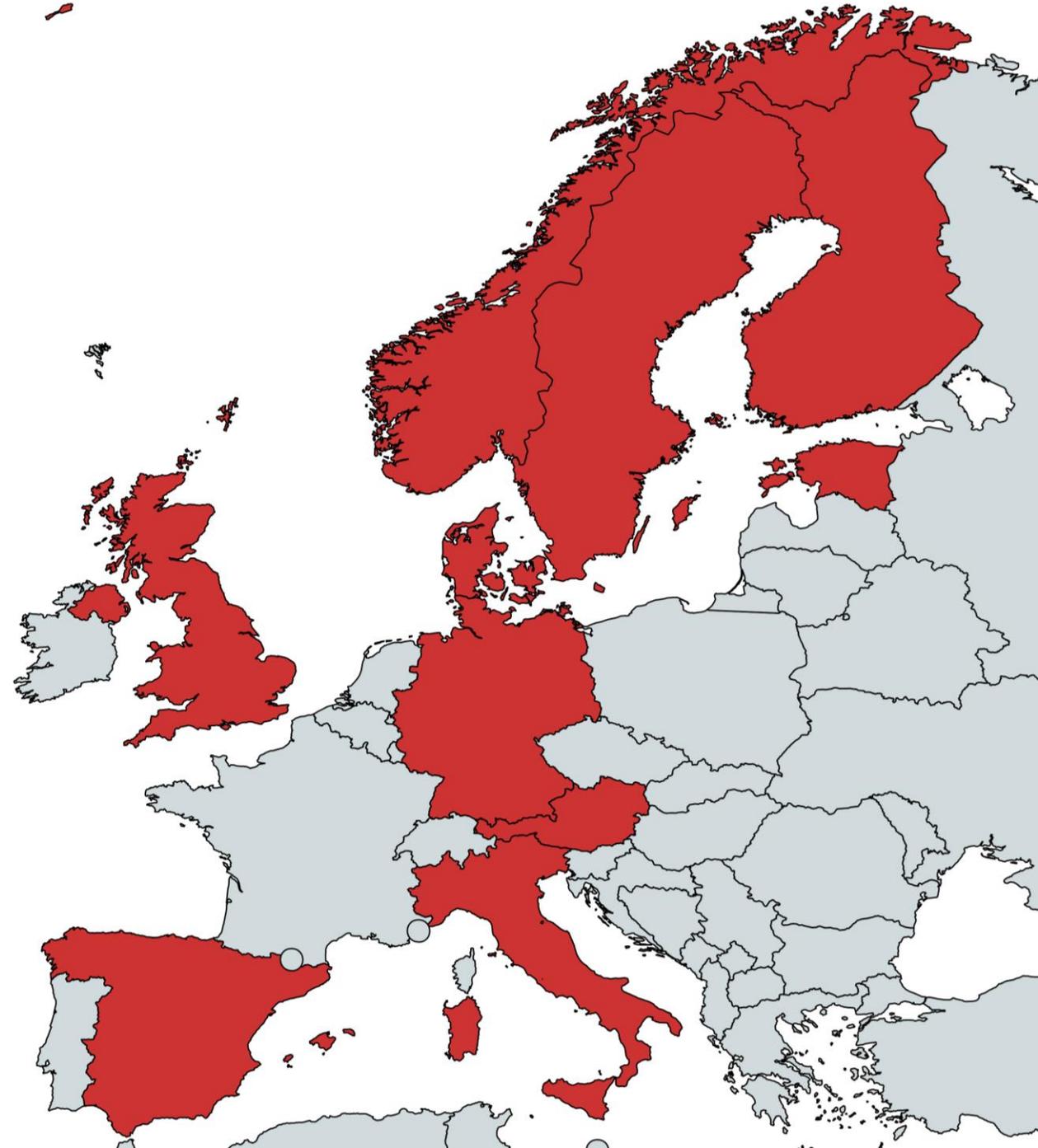
✓ ELEVATOR

✓ OTHER

## MARKETS

# MAIN MARKETS

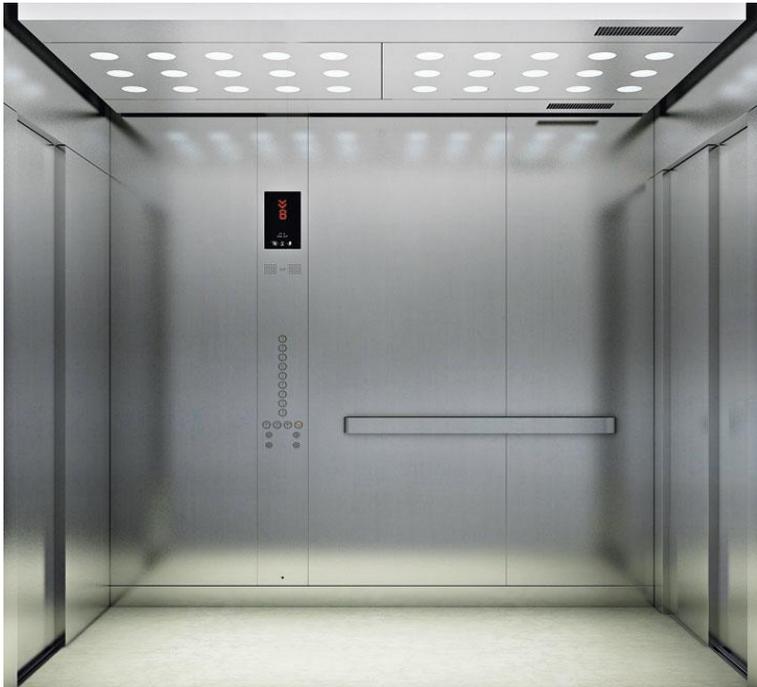
Most of our customers are based in Scandinavia and Germany, but our products also reach as far as Italy and Spain.



**sakumetall**

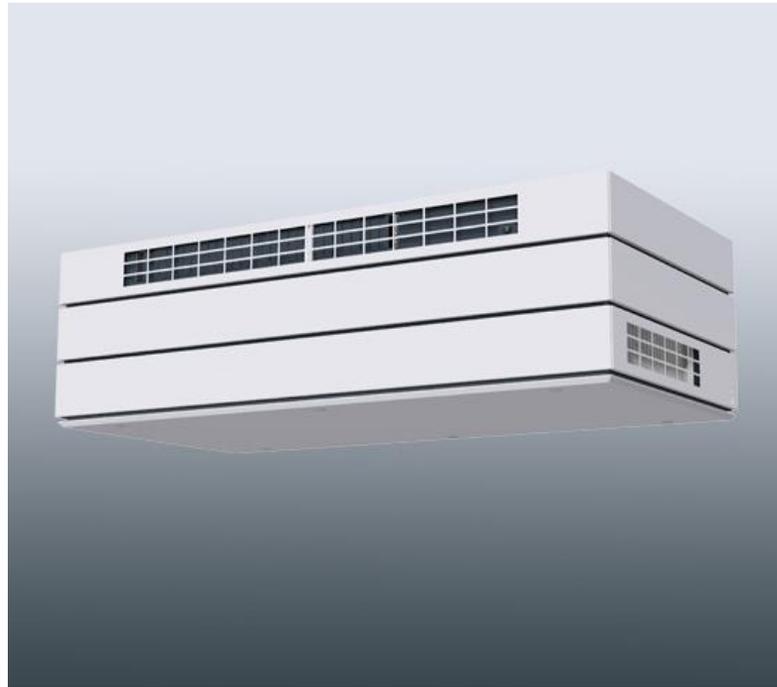
REFERENCES

# CUSTOMERS



REFERENCES

# CUSTOMERS



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